

Incoterms® 2010

From the International Chamber of Commerce

COUNTRY, CITY, PLACE OF ORIGIN						MAIN TRANSPORT		DESTINATION COUNTRY, CITY, PLACE			
1	2	3	4	5	6	7	8	9	10	11	12
Packaging, verification & control	Licences, approvals & other formalities	Load onto the truck or container at the factory or warehouse	Transport within the country of origin. From the factory to the port, airport, terminal or freight carrier	Customs export formalities	Handling costs at terminal of origin. Port, airport, train station, etc.	Main international transport	Goods insurance Transport insurance	Handling costs at destination terminal. Port, airport, train station, etc.	Customs import formalities. Tariffs, internal taxes and excise duties and procedures	Transport within destination country. From the port, airport or terminal to the factory or logistics operator	Receipt and unload

INCOTERMS 2010 - RULES FOR ANY AND ALL MODES OF TRANSPORT

EXW Ex Works	A Cost												
	Risk												
FCA Free carrier	B Cost												
	Risk												
CPT Carriage paid to	C Cost												
	Risk												
CIP Transport and insurance paid to	D Cost												
	Risk												
DAT Delivery at terminal	E Cost												
	Risk												
DAP Delivery at place	F Cost												
	Risk												
DDP Delivery duty paid	G Cost												
	Risk												

INCOTERMS 2010 - RULES FOR MARITIME TRANSPORT AND INLAND WATERWAYS

FAS Free alongside ship	H Cost												
	Risk												
FOB Free on board	I Cost												
	Risk												
CFR Cost & freight	J Cost												
	Risk												
CIF Cost, insurance & freight	K Cost												
	Risk												

Seller Buyer

The seller must provide the necessary documentation for the export and the buyer must provide the documents for the import, at the request, risk and cost of the recipient.

Depending on the agreed delivery point

Mandatory

General recommendations

Specific recommendations